



BUSINESS INSTANT DISCOUNTS PROGRAM



Pepco's Business Instant Discounts program makes it easy to save on select lighting purchases that immediately improve energy efficiency, with no application required.

Refresh interior and exterior spaces with lighting that saves energy. The program offers instant discounts on qualifying lighting when purchased from participating local distributors. Sales representatives can give personalized advice on lighting products that meet the needs of your business.

Customers can take purchases with them the same day. They also can place an order over the phone by contacting a preferred distributor. No application or waiting period is required.

Program participants get:

- Instant savings—no need to bargain hunt or apply for incentives
- **Low prices**—discounts immediately apply to select lighting products
- Quality—a variety of premium brands and products are available to choose from
- Convenience—orders can ship directly to businesses

Visit **pepco.com/BID** or call **866-353-5798** to learn more.

Get instant discounts.



\$5.50 OFF Linear LED lamps



\$8.50 OFF



\$60-\$80 OFF
LED replacement for high-intensity discharge lamps



\$15 OFF LED recessed trim kits

Get instant discounts at the following distributors:



Inside Sales

Kevin Carlson, Program Manager 301-417-9633 sales@ljclighting.com

Beltsville

12118 Conway Road Beltsville, MD 20705 301-417-9633



Inside Sales

Janell Baikauskas, Program Manager 443-470-2659 janell@greenwaylighting.com

Cockeysville

10832 Williamson Lane Cockeysville, MD 21030 410-802-4760



Mellisa Solorzano, Program Manager 302-322-3333 msolorzano@unitedelectric.com

104 Derwood Circle Rockville, MD 20850 301-340-1631



Erik Sigmon, Program Manager 410-866-6000 Ext. 1320 ecsigmon@shepherdelec.com

13150 Mid-Atlantic Blvd. Laurel, MD 20708 301-595-9000



Inside Sales

Kevin Richardson, Program Manager 301-858-9494 krichardson@baylighting.net

2146 Priest Bridge Court Crofton, MD 21114 301-858-9494



Inside Sales

Kelly Gray, Program Manager 410-242-4172 kellyg@cnrlight.com

Baltimore

4318 Washington Blvd. Baltimore, MD 21227 410-242-4172



Inside Sales

Ira Geller, Program Manager 410-247-3636 sales@gellerlighting.com

Baltimore

3720 Commerce Drive Suite #1101 Baltimore, MD 21227 410-247-3636



Inside Sales

Josh Belloff, Program Manager 410-248-3438 josh.belloff@capitalelectricsupply.com

Jennifer Morgan, Rebate Manager 301-302-8617 jennifer.morgan@capitalelectricsupply.com

Beltsville

10417B Baltimore Ave. Beltsville, MD 20705 301-837-5000

Gaithersburg

15886 Gaither Drive Suite A Gaithersburg, MD 20877 301-921-4446

Upper Marlboro

8511 Pepco Place Upper Marlboro, MD 20772 301-909-6550



Inside Sales

Rich Sockol, President 301-258-1019 rasockol@dericklights.com

Gaithersburg

8545 Atlas Drive Gaithersburg, MD 20877 301-258-1019



Inside Sales

Amanda Reem, Program Manager 410-746-0526 amanda.reem@rexelusa.com

Beltsville

10417 Baltimore Blvd. Beltsville, MD 20705 301-595-5891

Capitol Heights

1200 Hampton Park Blvd. Suite 100 Capitol Heights, MD 20743 301-390-4105

Rockville

14616 Southlawn Lane Rockville, MD 20850 301-762-8100



Inside Sales

Brad Meadows, Program Manager 224-300-8298 utility_incentives@grainger.com

GLOBAL DISTRIBUTION

ali@distributionglobal.international

Ali Gharib, Program Manager

Lanham

4748 Forbes Blvd. Lanham, MD 20706 301-459-7780

Rockville

Inside Sales

800-506-0648

Gaithersburg

800-506-0648

16843 Oakmont Ave. Gaithersburg, MD 20877

701 Dover Road Rockville, MD 20850 301-869-0011



Inside Sales

Ricky Shofnos, Vice President 202-437-7473 rashofnos@atlanticelectricsupply.com

Rockville

751 Rockville Pike Suite 9B Rockville, MD 20852 202-437-7473

HODSUPPLY FACILITIES MAINTENANCE

Inside Sales

Chris Boyle, Program Manager 602-373-4574 cboyle@csmlink.com

Hanover

Inside Sales

1020 Airport 100 Way Hanover, MD 21076 410-691-7889

319-752-1397 Ext. 1742

nlarpenter@pglighting.com



Ashley Michelson, Program Manager

1107 E. Baltimore St. Baltimore, MD 21202



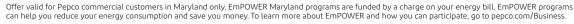
Inside Sales

410-276-7617 ashleyeblights@gmail.com

Baltimore

410-276-7617

To participate in the Pepco Business Instant Discounts program, equipment must be installed in a Maryland commercial facility with a Pepco account number. Additional eligibility requirements apply. Visit pepco.com/BID for more information. Pricing and participating distributors are subject to change. Contact distributors for current product prices. See website for a list of current participating distributors





Nicole Carpenter, Program Manager