

The Pepco Energy Savings for Business program offers incentives for installing a range of electrical controls in Existing Buildings. The use of specialized controls can provide energy savings by preventing equipment from consuming electricity when not in use. By participating in the Pepco Energy Savings for Business program, you can reduce the initial investment of purchasing this equipment now and reduce your operating and maintenance costs for years to come.

To take advantage of these incentives, you must meet the following eligibility requirements:

1. Be a Pepco customer and business in the Maryland territory.
2. Have an electrical demand less than or equal to 100 kW over the last 12 months with annual kWh of less than 875,000.<sup>1</sup>
3. Have an existing facility, as new construction is not eligible for this program.
4. Not be a temporary account, a cellular phone or microwave transmission tower account, or a vacant facility. These may be eligible for New Construction or other programs.

If a single customer has multiple accounts in the same facility and one account has less than or equal to 100 kW demand over the previous 12 months, the equipment serviced through that account is eligible for Small Business program incentives; equipment serviced by accounts with demand greater than 100 kW are not eligible for Small Business program incentives.

**All projects require pre-approval.**

You can also contact your installation contractor or equipment vendor to discuss energy efficient equipment options. If you do not have a contractor or vendor in mind, please visit our website for a list of Service Providers.

Additional Terms and Conditions apply. Contact our team for more information.

<sup>1</sup>Accounts with annual kWh usage  $\geq 400,000$  but  $< 875,000$  kWh will require further review from the Program, even if the accounts meet the kW program requirements.

In addition, incentives greater than \$30,000 or kWh savings greater than 45,000 for one or a combination of projects, completed within the last three years, will receive additional review and will require explanation from customer and/or Service Provider.

Eligible Measures and Incentives		
Control	Base Incentive	Unit
<b>“Smart” Power Strips</b> Incentive applies to any plug strip that eliminates idle or stand-by power consumption of connected plug-load appliance through the use of an electric load sensor or timer.	\$20	per strip
<b>Personal Occupancy Sensor</b> Incentive applies to any plug strip that eliminates idle or stand-by power consumption of connected plug-load appliance through the use of an occupancy sensor.	\$40	per control
<b>Hotel room HVAC control</b> Facility must be a lodging business. Incentives are for occupancy-based guest room energy management controls. Occupancy control may be room-key activated or sensed due to motion and/or sound and must control the HVAC system serving the room.	\$200	per room
<b>Hotel room HVAC and receptacle control</b> Facility must be a lodging business. Incentives are for occupancy-based guest room energy management controls. Occupancy control may be room-key activated or sensed due to motion and/or sound and must control the HVAC system serving the room and the majority of outlets within the room.	\$225	per room
<b>Vending machine refrigerated control</b> Incentives are for controllers for glass fronted coolers and refrigerated snack vending machines where the controller functions to power down the machine when the surrounding area is vacant (vending machine occupancy control), monitors the room temperature and re-powers the cooling system to maintain a cool product.	\$120	per control
<b>Vending machine control</b> Incentives are for controllers for non-refrigerated snack vending machine(s) with mechanisms that function to power down the machine if the surrounding area is vacant.	\$60	per control

**Pepco Energy Savings for Business program**

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