pepco®
AN EXELON COMPANY

Save on Energy-Efficient HVAC Equipment

Find the HVAC equipment that qualifies for instant discounts below, as well as the minimum requirements for eligibility.

Air conditioners
Packaged or split systems

Air source heat pumps
Packaged or split systems

VRF air source heat pumps
With and without heat recovery

PTAC and PTHP
Single package

Mini-splits
Air conditioner and heat pump

Smart thermostats
ENERGY STAR® listed

HVAC Equipment

Air Conditioners

Unit type	Size—Tons	Efficiency—SEER/IEER	Discount
Single package or split	< 5.4	15.2 SEER	$187.50/ton
Single package or split	≥ 5.4 and < 11.25	15.5 IEER	
Single package or split	≥ 11.25 and < 20	15 IEER	

Air Source Heat Pumps

Unit Type	Size—Tons	Efficiency—SEER/IEER	Heating Factor—HSPF/COP	Discount
Single package	< 5.4	15.2 SEER	7 HSPF2	$375/ton
Split	< 5.4	15.2 SEER	7.7 HSPF2	
Single package or split	≥ 11.25 tons and ≤ 20	14.8 IEER	3.5 COP	
Single package or split	≥ 11.25 tons and ≤ 20	14.1 IEER	3.4 COP	

For units larger than 20 tons, please send inquiries to marylandmidstream@icf.com.

VRF Air Source Heat Pumps

Unit Type	Size—Tons	Efficiency	Heating Factor	Discount
With or without heat recovery	< 5.4 tons	15.2 SEER2	7.7 HSPF2	$375/ton
	5.4–11.25 tons	15.2 IEER	3.5 COP	
	> 11.25 tons	14.8 IEER	3.4 COP	

PTAC Units

Unit Type	Size—Btu/h	Efficiency—EER	Discount
All	< 8,000	12.9	$56.25/unit
	≥ 8,000 and < 11,000	12.2	$71.25/unit
	≥ 11,000 and < 14,000	11.4	$86.25/unit
	≥ 14,000	10.4	$101.25/unit

PTHP Units

Unit Type	Size—Btu/h	Efficiency—EER	Heating Factor—COP	Discount
All	< 8,000	12.9	3.5	$75/unit
	≥ 8,000 and < 11,000	12.2	3.4	$90/unit
	≥ 11,000 and < 14,000	11.4	3.2	$105/unit
	≥ 14,000	10.4	3.2	$120/unit

Mini-Split Air Conditioners and Heat Pumps

Unit Type	Cooling Capacity—Tons	Efficiency—SEER2	Heating Factor—HSPF2	Discount
Mini-split A/C	< 5.4	15.2	N/A	$187.50/ton
Mini-split heat pump	< 5.4	15.2	7.4	$375/ton

Smart Thermostats and Heat Pump Water Heaters

Unit Type	Cooling Capacity	Efficiency	Discount
ENERGY STAR listed smart thermostats	N/A	N/A	$75/unit
ENERGY STAR listed heat pump water heaters	N/A	N/A	$1,200/unit

Electrification/Fuel-Switching Equipment

Electrification or fuel switching refers to transitioning from fossil-fueled equipment, such as gas, oil, and propane, to electric equipment.

Unit Type	Incentive
Air source heat pumps (including rooftop)	$750/ton
Ductless mini-split heat pump	$750/ton
Heat pump water heater	$1,500/unit
VRF air source heat pumps (including rooftop)	$750/ton

Must be installed in normally conditioned spaces—not partially conditioned or with frequently opened doors.

Not sure where to start?

Visit **pepco.com/BID** to find a participating distributor or give us a call at **866-353-5798** to learn more.

HVAC equipment efficiencies must be verified by Air-Conditioning, Heating, and Refrigeration Institute (AHRI) certificate.

Each measure is eligible for one incentive only. If a customer receives an incentive on an equipment purchase, they cannot claim a second incentive on that same piece of equipment through any other Pepco program application.

Offer valid for Pepco commercial customers in Maryland only. EmPOWER Maryland programs are funded by a charge on your energy bill. EmPOWER Maryland programs can help you reduce your energy consumption and save you money. To learn more about EmPOWER Maryland and how you can participate, go to pepco.com/Business.

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